

Don't just lower the price...

LOWER THE PAYMENT!



Same Home
Same value



Same Rate
Buyer still qualifies at 7.5%



Temporary Relief
Lower payments for 2 years

\$300,000

LISTING PRICE

Seller buydown cost



\$6,791

(approx.)

Buyer monthly payment

Year 1 (5.5%)

\$1,618

Year 2 (6.5%)

\$1,801

Year 3+ (7.5%)

\$1,993

\$500,000

LISTING PRICE

Seller buydown cost



\$11,318

(approx.)

Buyer monthly payment

Year 1 (5.5%)

\$2,697

Year 2 (6.5%)

\$3,002

Year 3+ (7.5%)

\$3,321

\$700,000

LISTING PRICE

Seller buydown cost



\$15,846

(approx.)

Buyer monthly payment

Year 1 (5.5%)

\$3,776

Year 2 (6.5%)

\$4,203

Year 3+ (7.5%)

\$4,650

Let's talk!

I'm here to help you find the right strategy for your listing.



Jennifer Rodriguez

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Sente
MORTGAGE
Team Rodriguez

Monthly payments are provided for illustrative purposes only. Monthly payments shown include principal and interest only and do not include amounts for taxes and insurance premiums. Your actual monthly payment may vary as every loan is unique.

\$300,000 purchase price: Payments are based on credit score of 760; 5% down payment of \$15,000 for a loan amount of \$285,000; a 30-year conventional loan on primary residence; year 1: 5.5% interest rate/5.690% APR; year 2: 6.5% interest rate/6.706% APR; year 3: 7.5% interest rate/7.724% APR. **\$500,000 purchase price:** Payments are based on credit score of 760; 5% down payment of \$25,000 for a loan amount of \$475,000; a 30-year conventional loan on primary residence; year 1: 5.5% interest rate/5.659% APR; year 2: 6.5% interest rate/6.673% APR; year 3: 7.5% interest rate/7.688% APR. **\$700,000 purchase price:** Payments are based on credit score of 760; 5% down payment of \$35,000 for a loan amount of \$665,000; a 30-year conventional loan on primary residence; year 1: 5.5% interest rate/5.645% APR; year 2: 6.5% interest rate/6.659% APR; year 3: 7.5% interest rate/7.673% APR.

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